

# RetireeFirst

## Simplifying the Age-In Process for Plan Sponsors and Retirees

RetireeFirst understands the complexity of managing Group Medicare enrollments and has the age-in process down to a science.

### The Age-In Process

Age-ins refer to individuals who will become Medicare eligible and have the opportunity to transition from active employer- or union-sponsored health coverage to a Medicare-based plan.

Retirees who don't transition into Medicare during their seven-month Initial Enrollment Period may be subject to penalties and delayed access to healthcare.

For Group Medicare plan sponsors, the age-in process is equally critical. Many early retirees remain on the active employee plan, which is often more expensive for the plan sponsor. Transitioning these retirees to a Medicare-based plan not only aligns with regulatory requirements, but also helps reduce costs while continuing quality healthcare coverage.

### How We Support the Process

RetireeFirst will integrate seamlessly into our clients' existing systems and processes. We accept eligibility data in any format and gather the necessary information to create a member

**Welcome Kit** containing:

- An introduction to RetireeFirst
- A pre-enrollment kit from the insurance carrier
- An enrollment form
- A magnet with a dedicated number for live member support

Members are informed of their plan options, Medicare enrollment deadlines or opt-out timeframes, and any required actions. After Welcome Kits are mailed, our team conducts a **Three-Step Outreach** to ensure no member is left behind:

# 1

#### Welcome Call

Informing members that their kit is on the way

# 2

#### Follow-Up Call

Conducted after the welcome call if we have not received their enrollment forms

# 3

#### Postcard Reminder

Sent after the follow-up call, if needed

### Our Comprehensive Solution

Client services and program implementation are just a part of our comprehensive Retiree Benefits Management solution. To learn more, visit [RetireeFirst.com](https://www.RetireeFirst.com) or contact our advisors at [sales@RetireeFirst.com](mailto:sales@RetireeFirst.com).